



August 2012 Market Results

Greater Toronto Area

New Home Market

SUMMARY HIGHLIGHTS & PERSPECTIVES

August Sales Results

- Lowest August High Rise sales on record (13 yrs.)
- Lowest August Low Rise sales on record (13 yrs.)
- Lowest Total August new home sales on record (13 yrs.)

Year-to-Date Sales Results

- 3rd highest YTD High Rise sales on record, +26% higher than the long term average
- 2nd lowest YTD Low Rise sales on record, -34% lower than the long term average
- Total YTD new home sales -10% lower than the long term average

RealNet Index Price

- High Rise Index Price -4.8% decline from prior year
- Low Rise Index Price +12.7% increase from prior year

Remaining Inventory

- Remaining High Rise inventory at 2nd highest level on record
- Remaining Low Rise inventory at 3rd lowest level on record
- Remaining Total new home inventory at the low end of the long term normal range

Market Results

September 17, 2012

New Home Sales	Monthly	Year to Date
	August 2012	Jan.-Aug. 2012
Low Rise	597	10,710
High Rise	<u>645</u>	<u>13,591</u>
Total	1,242	24,301

Remaining Inventory	August 31, 2012
Low Rise	5,950
High Rise	<u>19,984</u>
Total	25,934

RealNet Price Index	August 31, 2012
Low Rise	\$609,369
High Rise	\$436,460

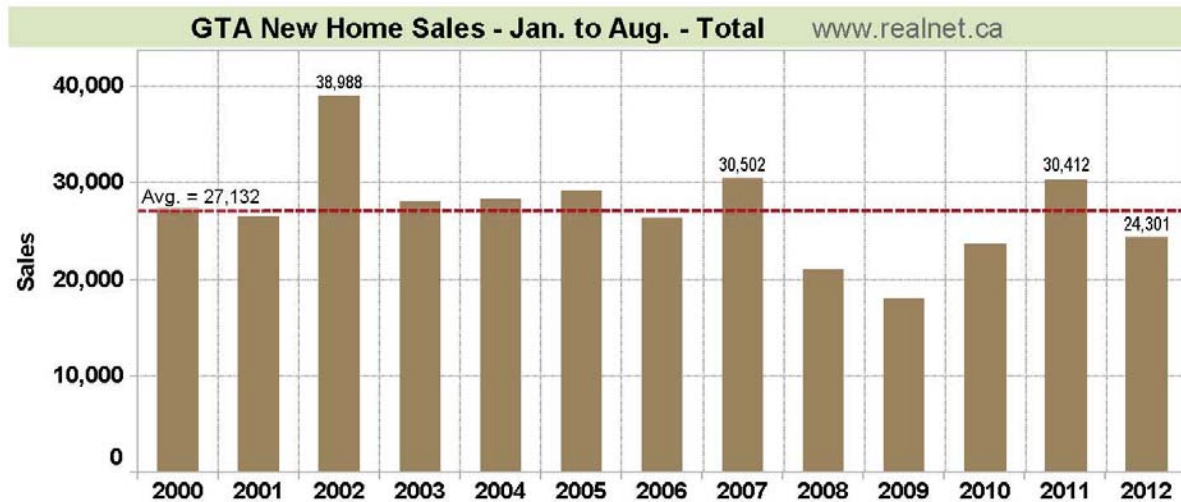
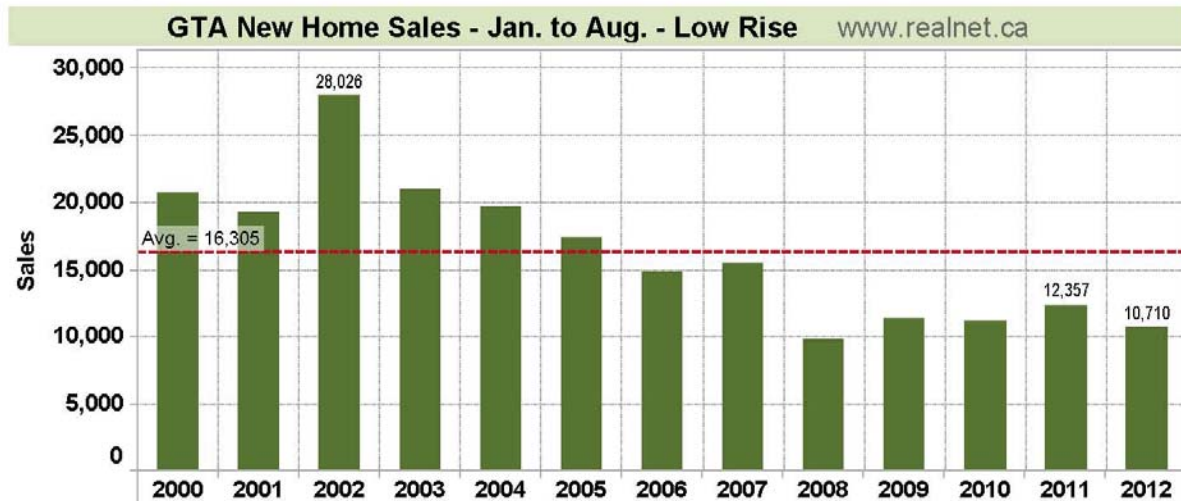
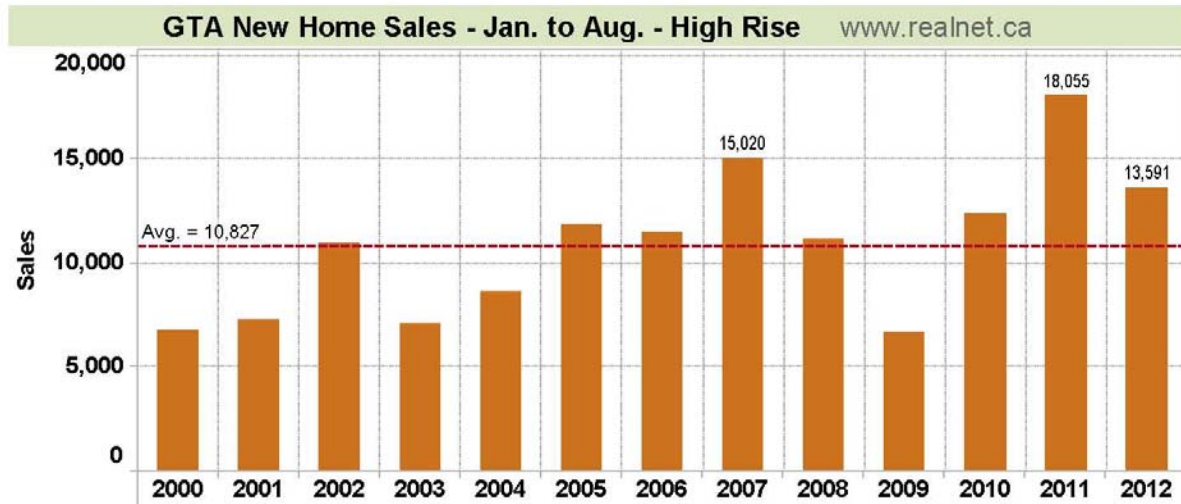


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New Home Sales Perspective

September 17, 2012

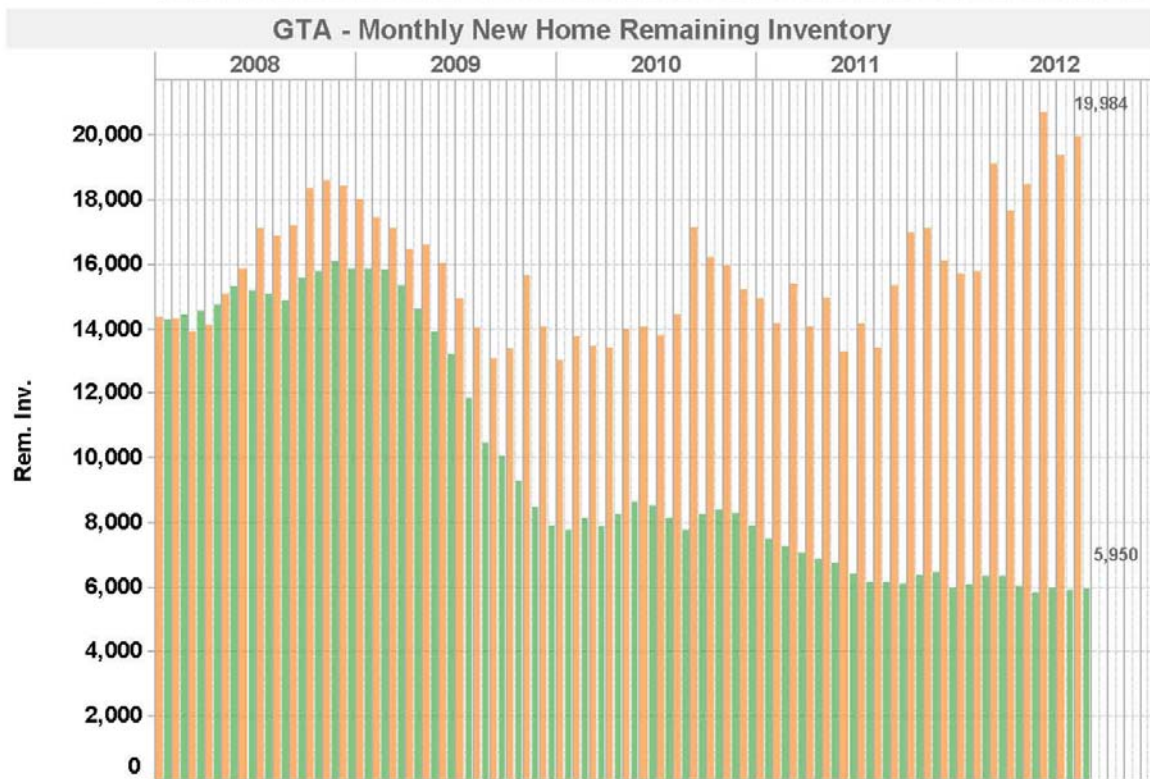
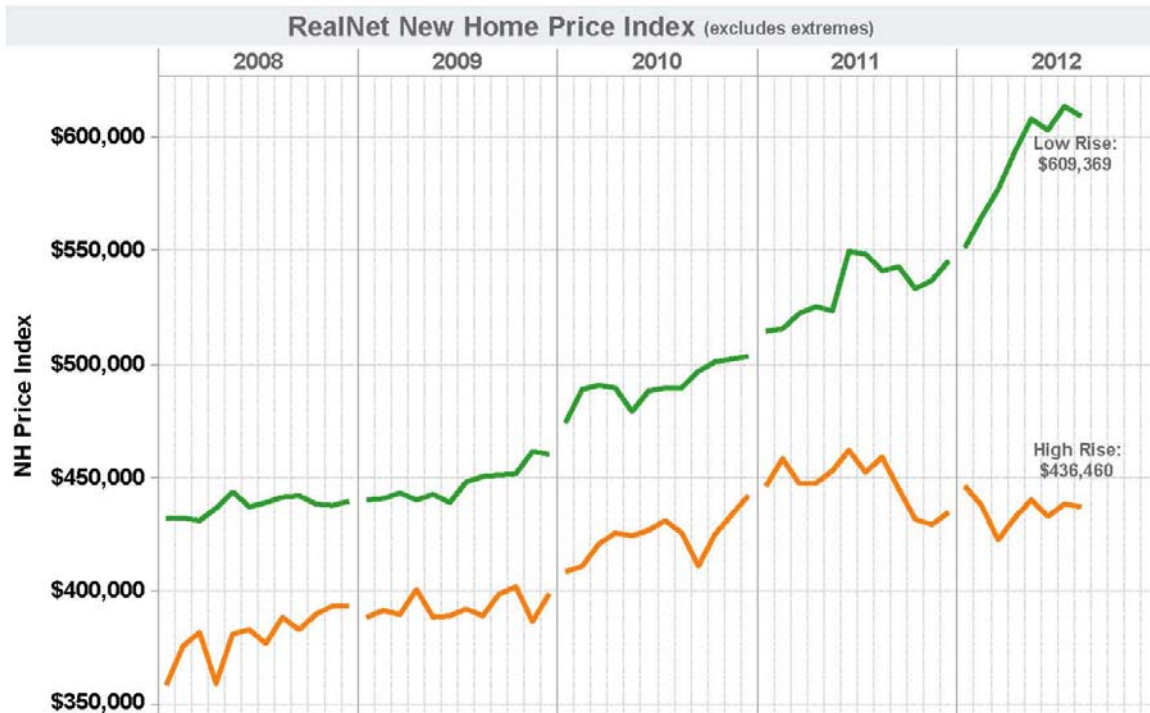


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New Home Pricing and Remaining Inventory

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About REALNET CANADA INC.

RealNet Canada Inc. is the most trusted central source of real estate information and information services in Canada, in both commercial real estate and new homes and condominiums. RealNet is the official source of new home information for the Building Industry and Land Development Association (BILD) and the Toronto Real Estate Board (TREB).

RealNet provides information products and services to over 40,000 industry professionals across North America.

The RealNet New Home Market Results for the Greater Toronto Area (GTA) are based on all active new home projects in the GTA with more than 15 units in either Low Rise (detached, semi-detached, townhouse or link) or High Rise (apartment, loft or stacked townhouse) new home projects.

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