



October 2012 Market Results

Greater Toronto Area

New Home Market

SUMMARY HIGHLIGHTS & PERSPECTIVES

October Sales Results

- 5th highest October High Rise sales on record (13 yrs.)
- 2nd lowest October Low Rise sales on record (13 yrs.)
- 2nd lowest Total October new home sales on record (13 yrs.)

Year-to-Date Sales Results

- 4th highest YTD High Rise sales on record, +18% higher than the long term average
- 2nd lowest YTD Low Rise sales on record, -37% lower than the long term average
- 3rd lowest Total YTD new home sales, -14% lower than the long term average

RealNet Index Price

- High Rise Index Price +1.9% increase from prior year
- Low Rise Index Price +15.7% increase from prior year

Remaining Inventory

- Remaining High Rise inventory at highest level on record
- Remaining Low Rise inventory at highest level since Jan. 2011 but still very low
- Remaining Total new home inventory within the long term normal range

Market Results

November 20, 2012

New Home Sales	Monthly	Year to Date
	Oct. 2012	Jan.-Oct. 2012
Low Rise	878	12,758
High Rise	1,914	16,564
Total	2,792	29,322

Remaining Inventory Oct. 31, 2012

Low Rise	7,331
High Rise	21,717
Total	29,048

RealNet Price Index Oct. 31, 2012

Low Rise	\$616,623
High Rise	\$439,328

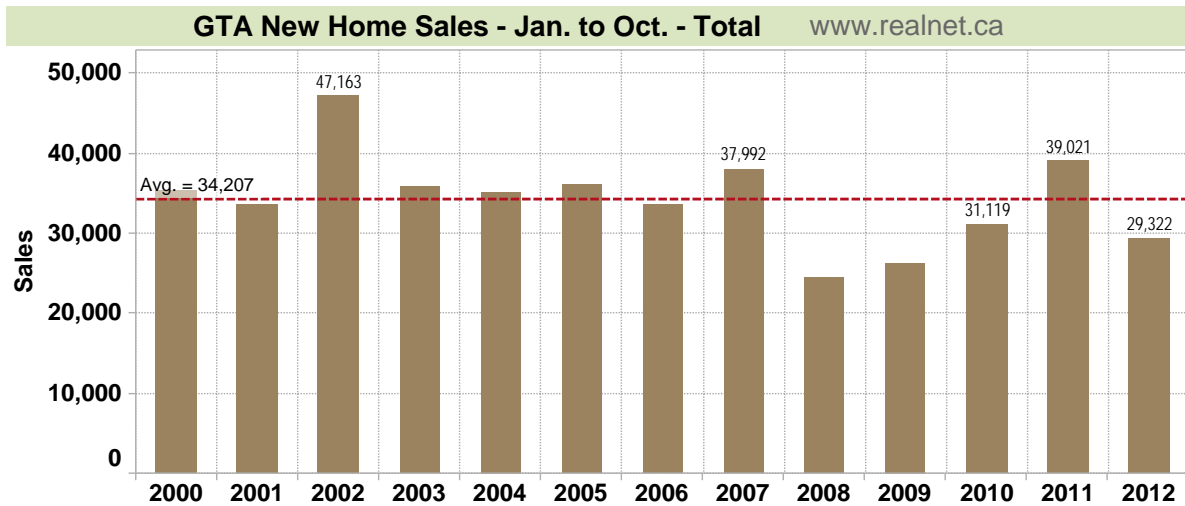
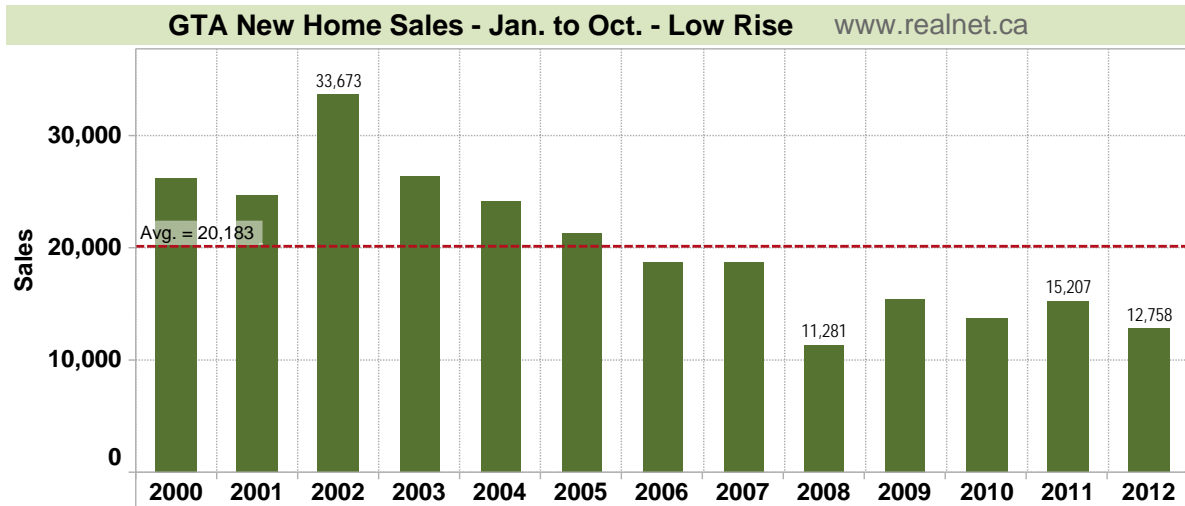
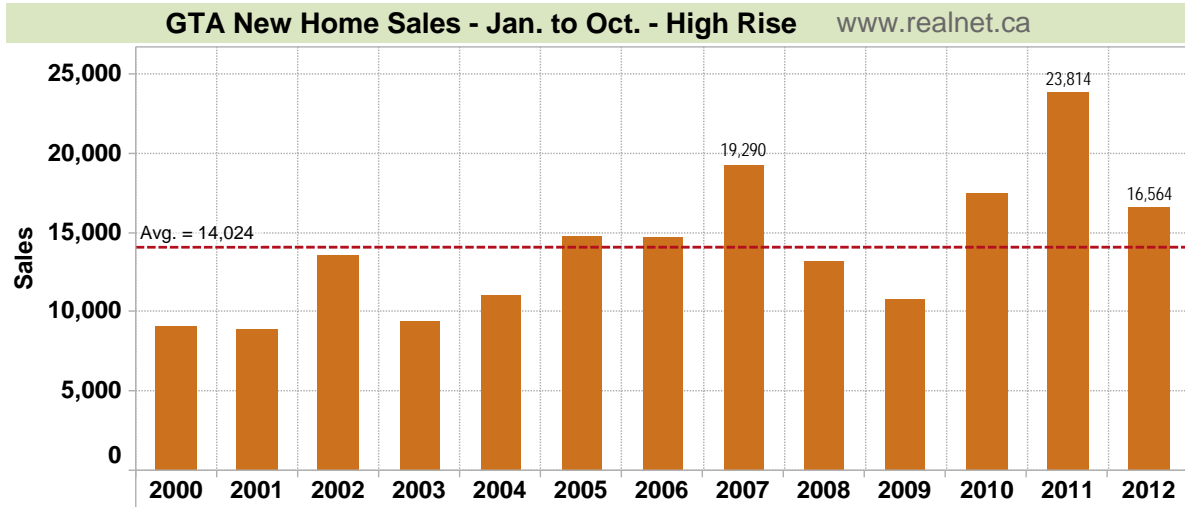


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New Home Sales Perspective

November 20, 2012

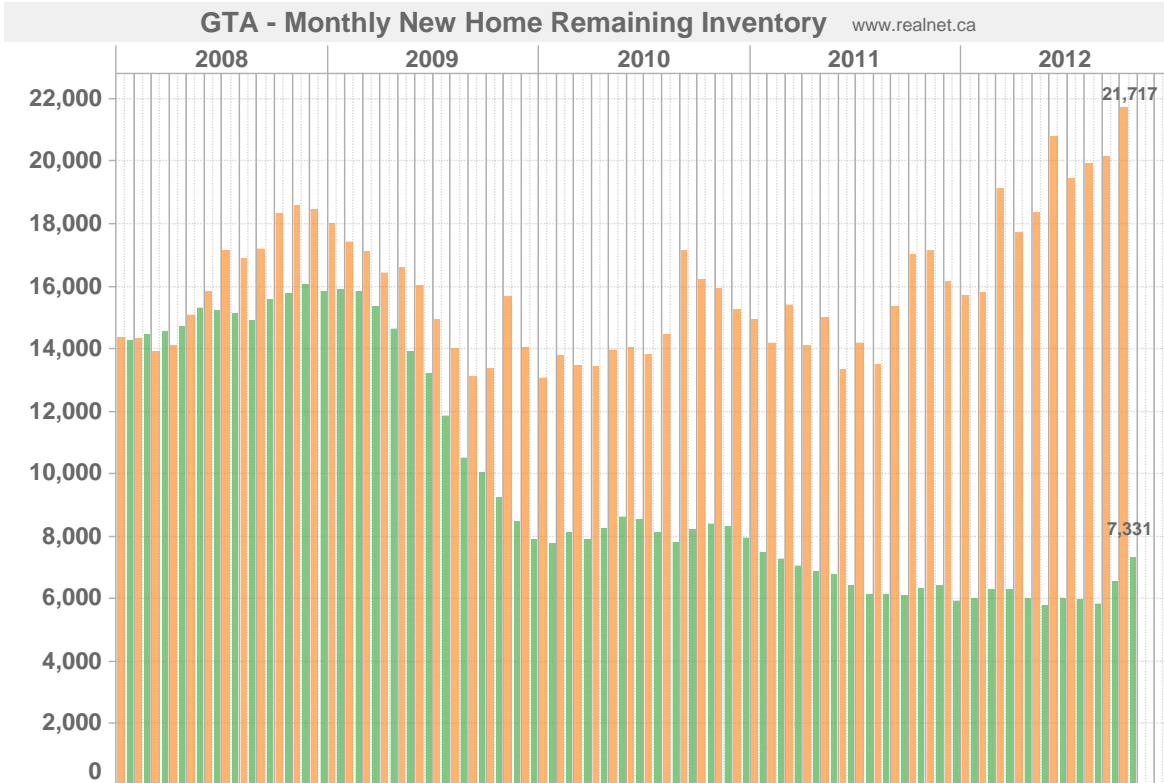
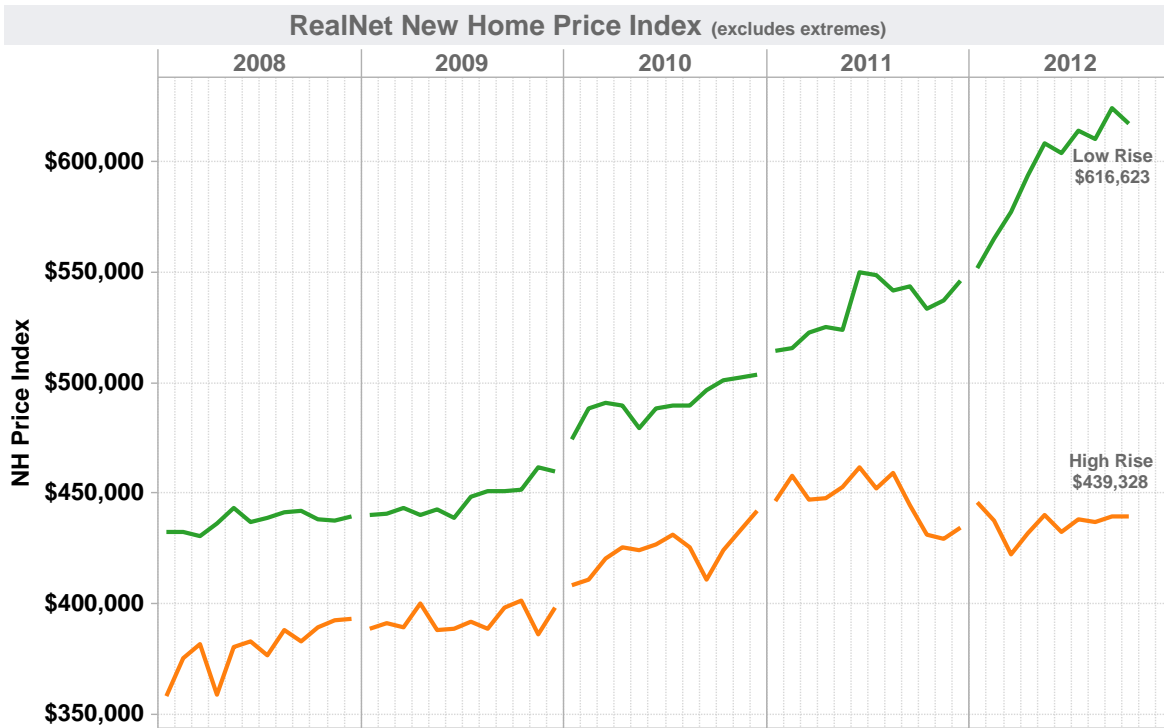


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New Home Pricing and Remaining Inventory

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About REALNET CANADA INC.

RealNet Canada Inc. is the most trusted central source of real estate information and information services in Canada, in both commercial real estate and new homes and condominiums. RealNet is the official source of new home information for the Building Industry and Land Development Association (BILD) and the Toronto Real Estate Board (TREB).

RealNet provides information products and services to over 40,000 industry professionals across North America.

The RealNet New Home Market Results for the Greater Toronto Area (GTA) are based on all active new home projects in the GTA with more than 15 units in either Low Rise (detached, semi-detached, townhouse or link) or High Rise (apartment, loft or stacked townhouse) new home projects.

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