

**Marianne Harrison**  
**Senior Executive Vice President and General Manager, Canadian Division**



Marianne Harrison will assume the role of Senior Executive Vice President and General Manager, Canadian Division, effective January 1, 2013. She will also become a member of the Company's Executive Committee.

She currently serves as President and General Manager, John Hancock Long-Term Care Insurance, for John Hancock Financial, the U.S. division of Toronto-based Manulife Financial Corporation, a role she took on in 2008. Ms. Harrison has been responsible for all functions within John Hancock's Long-Term Care (LTC) insurance business line, including sales, marketing, finance, claims, product development, operations and technology. Having entered the retail LTC insurance market in 1987, John Hancock is one of the largest carriers of individual coverage in the country. John Hancock has one of the largest blocks of group LTC in-force businesses and today is

the largest provider of employer-sponsored group LTC insurance in the U.S.

Before moving to John Hancock, Ms. Harrison had been Executive Vice President and Controller for Manulife in Toronto. She was responsible for proposing, establishing, implementing and monitoring viable and robust company-wide financial and accounting practices. She had overall accountability for external reporting to shareholders, regulators, and investor relations as well as internal management reporting. Before joining Manulife in 2003, she was Chief Financial Officer, Wealth Management at TD Bank Financial Group. Prior to that, she served as Vice President, Performance Management, TD Canada Trust.

Ms. Harrison graduated from the University of Western Ontario with a B.A. in English and earned a Diploma in Accounting from Wilfrid Laurier University. She is a Chartered Accountant and a member of the Canadian/Ontario Institute of Chartered Accountants. Ms. Harrison has been named three times to the Women's Executive Network list of Canada's most powerful women and is also a Hall of Fame honouree.