BOYD GROUP INCOME FUND

Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2010

<u>Notice</u>: These interim consolidated financial statements have not been audited or reviewed by the Fund's independent external auditors, Deloitte & Touche LLP.

INTERIM CONSOLIDATED BALANCE SHEETS (Unaudited)

September 30, 2010 and December 31, 2009

| | S | September 30, | | December 31, | |
|---|------|---|----|--------------|--|
| | 2010 | | | 2009 | |
| Assets | | | | | |
| Current assets: | | | | | |
| Cash | \$ | 8,626,965 | \$ | 5,085,548 | |
| Accounts receivable | | 18,877,601 | | 15,471,712 | |
| Income taxes recoverable | | 106,976 | | 102,021 | |
| Inventory | | 4,691,604 | | 3,611,341 | |
| Prepaid expenses | | 1,769,084 | | 1,465,989 | |
| Derivative contracts (Note 13) | | 24,700 | | 329,400 | |
| | | 34,096,930 | | 26,066,011 | |
| Property, plant and equipment | | 27,071,736 | | 19,744,350 | |
| Future income tax asset | | 1,017,951 | | 1,063,482 | |
| Goodwill (Note 4) | | 22,906,523 | | 16,812,650 | |
| Intangible assets (Note 5) | | 19,717,319 | | 13,848,185 | |
| | \$ | 104,810,459 | \$ | 77,534,678 | |
| Liabilities and Equity | | | | | |
| Current liabilities: | | | | | |
| Bank Indebtedness | \$ | 1,443,801 | \$ | 2,099,999 | |
| Accounts payable and accrued liabilities | | 31,710,299 | | 20,800,282 | |
| Distributions payable (<i>Note 9</i>) | | 309,966 | | 269,390 | |
| Dividends payable (Note 9) | | 24,324 | | 21,397 | |
| Derivative Contracts (<i>Note 13</i>) | | 127,400 | | 269,600 | |
| Current portion of long-term debt (Note 6) | | 1,817,007 | | 1,911,478 | |
| Current portion of obligations under capital leases | | 1,718,784 | | 1,437,702 | |
| | | 37,151,581 | | 26,809,848 | |
| Long-term debt (Note 6) | | 20,053,553 | | 12,704,760 | |
| Obligations under capital leases | | 3,032,627 | | 3,164,735 | |
| Convertible exchange note | | - | | 523,300 | |
| Unearned rebates (<i>Note 7</i>) | | 19,025,381 | | 12,883,586 | |
| Chamber recents (Frence 7) | | 79,263,142 | | 56,086,229 | |
| | | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 20,000,22 | |
| Equity | | | | | |
| Accumulated other comprehensive loss (<i>Note 10</i>) | | (12,336,061) | | (12,047,485 | |
| Deficit | | (24,190,554) | | (28,553,884 | |
| 2-11-11 | | (36,526,615) | | (40,601,369 | |
| Unitholders' capital (Note 8) | | 57,926,709 | | 57,932,732 | |
| Shareholders' capital (Note 8) | | 52,417 | | 53,046 | |
| Contributed surplus | | 4,094,806 | | 4,064,040 | |
| Contitouted surplus | | 25,547,317 | | 21,448,449 | |
| | \$ | 104,810,459 | \$ | 77,534,678 | |

INTERIM CONSOLIDATED STATEMENTS OF DEFICIT (Unaudited) Nine Months Ended September 30,

| | 2010 | 2009 |
|--|-----------------|-----------------|
| Deficit, beginning of period | \$ (28,553,884) | \$ (34,299,356) |
| Net earnings for period | 7,139,390 | 6,345,395 |
| Dividends on BGHI Class A common shares (Note 9) | (202,296) | (167,538) |
| Distributions to unitholders (Note 9) | (2,573,764) | (2,123,663) |
| Deficit, end of period | \$ (24,190,554) | \$ (30,245,162) |

The accompanying notes are an integral part of these interim consolidated financial statements

INTERIM CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

Nine Months Ended September 30,

| | 2010 | 2009 |
|---|-------------------|-------------------|
| Sales | \$ 175,989,853 | \$ 170,629,862 |
| Cost of sales | 96,008,768 | 95,470,777 |
| Gross margin | 79,981,085 | 75,159,085 |
| Operating expenses | 68,116,864 | 64,662,827 |
| Foreign exchange gains | (67,123) | (599,403) |
| Depreciation and amortization | 2,842,043 | 2,827,535 |
| Amortization of financing fees and other intangible assets | 812,764 | 626,432 |
| Interest expense | 826,011 | 783,825 |
| | 72,530,559 | 68,301,216 |
| Earnings before income taxes | 7,450,526 | 6,857,869 |
| Income tax expense | | _ |
| Current | 36,327 | 11,250 |
| Future | 30,249 | 251,516 |
| | 66,576 | 262,766 |
| Net earnings from continuing operations | 7,383,950 | 6,595,103 |
| Loss from discontinued operations (Note 3) | (244,560) | (249,708) |
| Net earnings | \$ 7,139,390 | \$ 6,345,395 |
| Weighted average number of units and Class A common shares outstanding Basic earnings per unit and Class A common share from continuing | 11,627,485 | 11,795,925 |
| operations (Note 12) | \$ 0.635 | \$ 0.559 |
| Loss per unit and Class A common share from discontinued operations | (0.021) | (0.021) |
| Basic earnings per unit and Class A common share | \$ 0.614 | \$ 0.538 |
| Diluted earnings per unit and Class A common share from continuing | | |
| operations (Note 12) | \$ 0.623 | \$ 0.554 |
| Diluted loss per unit and Class A common share from discontinued operations | (0.021) | (0.021) |
| Diluted earnings per unit and Class A common share | \$ 0.602 | \$ 0.533 |

The accompanying notes are an integral part of these interim consolidated financial statements

CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS (Unaudited)

Nine Months Ended September 30,

| 1 | | | |
|--|----|-----------|-----------------|
| | • | 2010 | 2009 |
| Net earnings | \$ | 7,139,390 | \$ 6,345,395 |
| Other comprehensive earnings (loss), net of income taxes | | | |
| Change in unrealized loss on translating financial statements of self-sustaining | | | |
| foreign operations | | (288,576) | (1,882,316) |
| Other comprehensive loss, net of income taxes | | (288,576) | (1,882,316) |
| Comprehensive earnings | \$ | 6,850,814 | \$ 4,463,079 |

The accompanying notes are an integral part of these interim consolidated financial statements

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) Nine Months Ended September 30,

| | | 2010 | | 2009 |
|--|----|---------------------------|----|----------------|
| CONTINUING OPERATIONS | | | | |
| Cash flows from operating activities | | | | |
| Net earnings from continuing operations | \$ | 7,383,950 | \$ | 6,595,103 |
| Items not affecting cash | | | | |
| Future income taxes | | 30,249 | | 251,516 |
| Amortization of discount on long-term debt | | - | | 14,756 |
| Amortization of financing fees and other intangible assets | | 812,764 | | 626,432 |
| Depreciation and amortization | | 2,842,043 | | 2,827,535 |
| Amortization of unearned rebates | | (1,121,968) | | (1,034,392) |
| Unit option compensation expense | | 30,765 | | 22,593 |
| Gain on disposal of equipment | | (15,319) | | (4,004) |
| Unrealized foreign exchange gain on internal loans | | (130,500) | | (166,500) |
| Cash realized on settlement of internal loan | | 296,500 | | - ' |
| Unrealized loss (gain) on derivative contracts | | 82,330 | | (439,213) |
| Cash realized on settlement of derivative contracts | | 80,170 | | 183,440 |
| Cash trained on sourcement of doll tall to contract | | 10,290,984 | | 8,877,266 |
| Changes in non-cash working capital items | | 2,131,343 | | 1,333,958 |
| | | 12,422,327 | | 10,211,224 |
| Cash flows provided by (used in) financing activities | | | | |
| Issue costs | | (6,653) | | (6,653) |
| Increase in obligations under long-term debt | | 7,261,363 | | (0,000) |
| Repayment of long-term debt | | (1,514,899) | | (545,789) |
| Decrease in bank indebtedness | | (684,198) | | (2,672,303) |
| Repayment of obligations under capital leases | | (1,184,092) | | (970,788) |
| Proceeds on sale-leaseback agreement | | 1,116,222 | | 403,129 |
| Dividends paid on Class A common shares | | (199,369) | | (164,547) |
| Distributions paid to unitholders | | (2,533,188) | | (2,089,720) |
| Increase in unearned rebates | | 6,574,006 | | 325,258 |
| Repayment of unearned rebates | | (65,251) | | - |
| Increase in financing costs | | (97,420) | | (32,000) |
| Collection of rebates receivable | | 875,474 | | 827,497 |
| Units purchased under the Fund's Normal Course Issuer Bid | | - | | (942,862) |
| Repayment of convertible debt | | (79,135) | | (742,002) |
| Repayment of convertible debt | | 9,462,860 | | (5,868,778) |
| Cash flows used in investing activities | | <i>7</i> ,402,000 | | (3,000,770) |
| <u> </u> | | 11 651 | | 5 000 |
| Proceeds on sale of equipment | | 44,651 | | 5,980 |
| Equipment purchases and facility improvements | | (920,649) | | (1,445,480) |
| Acquisition and development of businesses (net of cash acquired) | | (16,897,547) | | (934,922) |
| Foreign exchange | | (17,773,545) (331,646) | | (2,374,422) |
| <u> </u> | | ` / / | | (723,314) |
| Net increase in cash position provided by continuing operations | | 3,779,996 | | 1,244,710 |
| DISCONTINUED OPERATIONS | | (221 000) | | (5.40, 07.2) |
| Operating activities | | (221,086) | | (548,872) |
| Financing activities | | (17,493) | | - (5.40, 0.53) |
| Net decrease in cash position used in discontinued operations | | (238,579) | | (548,872) |
| Net increase in cash position | | 3,541,417 | | 695,838 |
| Cash, beginning of period | φ. | 5,085,548 | Φ | 3,530,167 |
| Cash, end of period | \$ | 8,626,965 | \$ | 4,226,005 |
| Income taxes paid | \$ | 42,773 | \$ | 11,509 |
| Interest paid | \$ | 784,403 | \$ | 956,624 |

INTERIM CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

Three Months Ended September 30,

| | 2010 | 2009 |
|---|------------------|------------------|
| Sales | \$ 68,999,455 | \$ 52,215,663 |
| Cost of sales | 37,485,240 | 28,761,308 |
| Gross margin | 31,514,215 | 23,454,355 |
| Operating expenses | 26,466,112 | 20,017,269 |
| Foreign exchange losses (gains) | 15,187 | (393,134) |
| Depreciation and amortization | 1,153,812 | 985,930 |
| Amortization of financing fees and other intangible assets | 339,161 | 194,312 |
| Interest expense | 363,290 | 239,367 |
| | 28,337,562 | 21,043,744 |
| Earnings before income taxes | 3,176,653 | 2,410,611 |
| Income tax expense | | |
| Current | - | 6,250 |
| Future | 7,440 | 88,995 |
| | 7,440 | 95,245 |
| Net earnings from continuing operations | 3,169,213 | 2,315,366 |
| Loss from discontinued operations (Note 3) | - | (85,652) |
| Net earnings | \$ 3,169,213 | \$ 2,229,714 |
| Weighted average number of units and Class A common shares outstanding Basic earnings per unit and Class A common share from continuing | 11,627,485 | 11,712,037 |
| operations (Note 12) | \$ 0.273 | \$ 0.198 |
| Loss per unit and Class A common share from discontinued operations | - | (0.007) |
| Basic earnings per unit and Class A common share | \$ 0.273 | \$ 0.191 |
| Diluted earnings per unit and Class A common share from continuing | | |
| operations (Note 12) | \$ 0.267 | \$ 0.195 |
| Diluted loss per unit and Class A common share from discontinued operations | - | (0.007) |
| Diluted earnings per unit and Class A common share | \$ 0.267 | \$ 0.188 |

The accompanying notes are an integral part of these interim consolidated financial statements

INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS (Unaudited)

Three Months Ended September 30,

| · · · · · · · · · · · · · · · · · · · | | |
|---|-----------------|-----------------|
| | 2010 | 2009 |
| Net earnings | \$ 3,169,213 | \$ 2,229,714 |
| Other comprehensive loss, net of income taxes Change in unrealized loss on translating financial statements of self-sustaining | | |
| foreign operations | (582,344) | (1,157,338) |
| Other comprehensive loss, net of income taxes | (582,344) | (1,157,338) |
| Comprehensive earnings | \$ 2,586,869 | \$ 1,072,376 |

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) Three Months Ended September 30,

| | 2010 | 2009 |
|---|-----------------|-----------------|
| CONTINUING OPERATIONS | | |
| Cash flows from operating activities | | |
| Net earnings from continuing operations | \$ 3,169,213 | \$ 2,315,366 |
| Items not affecting cash | | |
| Future income taxes | 7,440 | 88,995 |
| Amortization of discount on long-term debt | - | 3,364 |
| Amortization of financing fees and other intangible assets | 339,161 | 194,312 |
| Depreciation and amortization | 1,153,812 | 985,930 |
| Amortization of unearned rebates | (446,561) | (332,688) |
| Unit option compensation expense | 10,255 | 7,531 |
| Gain on disposal of equipment | (2,944) | - |
| Unrealized foreign exchange gain on internal loans | (154,000) | (166,500) |
| Gain/(loss) on early settlement of convertable debt | - | - |
| Unrealized loss (gain) on derivative contracts | 169,630 | (227,200) |
| Cash realized on settlement of derivative contracts | 32,170 | 148,200 |
| | 4,278,176 | 3,017,310 |
| Changes in non-cash working capital items | 1,724,131 | 331,029 |
| | 6,002,307 | 3,348,339 |
| Cash flows provided by (used in) financing activities | | |
| Increase in obligations under long-term debt | 7,261,363 | - |
| Repayment of long-term debt | (567,355) | (400,189) |
| Increase (decrease) in bank indebtedness | 1,028,523 | (1,103,374) |
| Repayment of obligations under capital leases | (436,252) | (337,164) |
| Proceeds on sale-leaseback agreement | 81,221 | - |
| Dividends paid on Class A common shares | (69,808) | (58,287) |
| Distributions paid to unitholders | (889,459) | (736,003) |
| Increase in unearned rebates | 6,355,588 | 325,258 |
| Increase in financing costs | (97,420) | (32,000) |
| Collection of rebates receivable | 377,508 | 258,447 |
| Units purchased under the Fund's Normal Course Issuer Bid | - | (321,671) |
| | 13,043,909 | (2,404,983) |
| Cash flows used in investing activities | | |
| Proceeds on sale of equipment | 17,337 | - |
| Equipment purchases and facility improvements | (275,735) | (338,626) |
| Acquisition and development of businesses (net of cash acquired) | (15,937,117) | (423,941) |
| | (16,195,515) | (762,567) |
| Foreign exchange | (144,656) | (411,952) |
| Net increase (decrease) in cash position provided by (used in) continuing | 2,706,045 | (231,163) |
| DISCONTINUED OPERATIONS | | (===,===) |
| Operating activities | (22,573) | (156,062) |
| Net decrease in cash position used in discontinued operations | (22,573) | (156,062) |
| Net increase (decrease) in cash position | 2,683,472 | (387,225) |
| Cash, beginning of period | 5,943,493 | 4,613,230 |
| Cash, end of period | \$ 8,626,965 | \$ 4,226,005 |
| Interest paid | \$ 311,731 | \$ 292,671 |

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. BASIS OF PRESENTATION

These interim consolidated financial statements of the Boyd Group Income Fund (the "Fund"), Boyd Group Holdings Inc. ("BGHI") and subsidiaries have been prepared in accordance with Canadian generally accepted accounting principles and contain the consolidated financial position, results of operations and cash flows of the Fund, BGHI, The Boyd Group Inc. (the "Company") and the Company's direct subsidiary companies as at September 30, 2010. These financial statements are consistent with the policies and methods of computation as disclosed in the audited consolidated financial statements and related notes of the Fund for the year ended December 31, 2009. Readers should be aware that these interim consolidated financial statements and related notes are unaudited and do not include all the information required for complete financial statements, and should be read in conjunction with the audited consolidated financial statements and related notes of the Fund for the year ended December 31, 2009.

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the balance sheet date and reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

2. ACQUISITIONS

On July 30, 2010, the Company completed a transaction acquiring True2Form Collision Repair Centers, Inc., ("True2Form") one of the largest multi-location collision repair companies in the United States. True2Form was a private company operating 37 locations in four U.S. states; 17 locations in North Carolina, eight locations in Ohio, seven locations in Maryland and five locations in Pennsylvania. Funding for the transaction was a combination of cash, U.S. bank debt, third-party financing and a vendor take-back note.

The Fund also completed four other acquisitions during the year. On May 7, 2010, the Company acquired the business and assets of The Collision Center of Owasso, Inc. located in Owasso, Oklahoma. On June 21, 2010, the Company acquired the business and assets of M & D Auto Body, Inc. located in Evanston, Illinois. On August 2, 2010, the Company acquired the business and assets of Northwest Autobody & Paint, Inc. located in Las Vegas, Nevada. On September 20, 2010, the Company acquired the business and assets of Collision One of Buckhead, Inc. and Auto Collision Center of Roswell, Inc., both with locations in the Atlanta, Georgia area.

The Fund has accounted for the acquisitions using the purchase method as follows:

| | | | | 2010 | |
|-------------------------------------|-----|-------------|-----|------------|------------------|
| Identifiable net assets acquired at | | | | Other | |
| fair value: | Tri | ue2Form | Acc | quisitions | Total |
| Cash | \$ | 1,709,492 | \$ | - | \$ 1,709,492 |
| Other current assets | | 4,106,290 | | 23,103 | 4,129,393 |
| Property, plant and equipment | | 6,681,389 | | 1,767,166 | 8,448,555 |
| Identified intangible assets | | | | | |
| Customer relationships | | 5,900,000 | | - | 5,900,000 |
| Brand name | | 450,000 | | - | 450,000 |
| Non-compete agreements | | 550,000 | | - | 550,000 |
| Liabilities assumed | | (7,728,615) | | - | (7,728,615) |
| Identifiable net assets acquired | | 11,668,556 | | 1,790,269 | 13,458,825 |
| Goodwill | | 6,229,712 | | - | 6,229,712 |
| Total purchase consideration, | | | | | |
| including acquisition costs | \$ | 17,898,268 | \$ | 1,790,269 | \$ 19,688,537 |
| Consideration provided | | | | | |
| Cash | \$ | 15,840,268 | \$ | 1,790,269 | \$ 17,630,537 |
| Vendor exchange notes | | 2,058,000 | | - | 2,058,000 |
| Total consideration provided | \$ | 17,898,268 | \$ | 1,790,269 | \$ 19,688,537 |

U.S. acquisition transactions are initially recognized and shown as above in Canadian dollars at the rates of exchange in effect on the transaction dates. Subsequently, the assets and liabilities are translated at the rate in effect at the balance sheet date. The results of operations reflect the revenues and expenses of acquired operations from the date of acquisition.

The preliminary purchase price for acquisitions as disclosed above may be revised as additional information becomes available. Further adjustments may be recorded in future periods as purchase price adjustments are finalized.

3. DISCONTINUED OPERATIONS

On March 31, 2010, the Company ceased operations of an under-performing collision repair facility located in Park Forest, Illinois.

The consolidated balance sheets include the following assets and liabilities which relate to this discontinued operation:

| | September 30, <u>2010</u> | D | December 31, 2009 |
|---------------------|------------------------------|----|-------------------|
| Current assets | \$ 16,414 | \$ | 126,099 |
| Equipment | 19,551 | | 133,475 |
| | 35,965 | | 259,574 |
| Current liabilities | 386,841 | | 571,817 |
| Net liabilities | \$ (350,876) | \$ | (312,243) |

The results of discontinued operations are summarized below:

| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | | |
|---------------------------------------|----------------------------------|-------------|----|---------------------------------|----|-------------|--------------|
| | • | <u>2010</u> | | <u>2009</u> | | <u>2010</u> | <u>2009</u> |
| Sales | \$ | - | \$ | 246,717 | \$ | 211,184 | \$ 933,623 |
| Net loss from discontinued operations | \$ | - | \$ | (85,652) | \$ | (244,560) | \$ (249,708) |

The loss from discontinued operations has not been adjusted for its income tax effect because the Company is not in a position to recognize the benefit of these losses.

4. GOODWILL

| September 30, 2010 | December 31, 2009 |
|---------------------------|-------------------|
|---------------------------|-------------------|

Goodwill \$ 22,906,524 \$ 16,812,650

During 2010, \$6,229,712 (2009 - \$263,600) in goodwill was recorded on current year acquisitions. The change in goodwill for the period is also impacted by the translating of the U.S. goodwill into Canadian dollars at different period end exchange rates.

5. INTANGIBLE ASSETS

| | Septembe | r 30, 2010 | December | 31, 2009 |
|------------------------|------------------|----------------|------------------|----------------|
| | Cost | Accumulated | Cost | Accumulated |
| | | Amortization | | Amortization |
| Customer relationships | \$ 19,740,330 | \$ (4,419,067) | \$ 14,129,100 | \$ (3,894,667) |
| Brand name | 3,532,214 | - | 3,139,800 | - |
| Computer software | 1,477,355 | (1,456,212) | 1,590,816 | (1,413,844) |
| Non-compete agreements | 874,300 | (164,517) | 349,564 | (72,568) |
| Zoned property rights | 52,208 | (36,459) | 53,059 | (33,075) |
| | \$ 25,676,407 | \$ (6,076,255) | \$ 19,262,339 | \$ (5,414,154) |

Net Book Value **§ 19,600,152 § 13,848,185**

As a result of the acquisition of True2Form, \$5,900,000 was recorded to customer relationships, \$550,000 was recorded to non-compete agreements and \$450,000 was recorded to brand name. These additions are only preliminary and may change as additional information becomes available. Further adjustments may be recorded in future periods as purchase price adjustments are finalized. The change in intangible assets is also impacted by the translating of the U.S. denominated intangible assets into Canadian dollars at different period end exchange rates.

6. LONG-TERM DEBT

Long-term debt is comprised of the following:

U.S. senior term facility, with a U.S. bank for \$11.5 million U.S. secured by the shares and assets, excluding receivables, of The Gerber Group, Inc. (a subsidiary of the Company) as well as a third party guarantee with terms and conditions customary for an income trust. The facility was supported by an initial five year promissory note due January 31, 2011 with six quarterly principal repayments, in the amount of \$375,000 U.S., beginning October 31, 2009 and continuing thereafter on the last day of January, April, July and October 2010 as well as January 31, 2011. On July 30, 2010 the facility was extended with a new 3 year promissory note due July 31, 2013 with continuing quarterly repayments of \$375,000 U.S. The final quarterly installment shall also include the remaining principal amount of the term loan unless the facility is further extended. Subject to certain conditions, the Company has the option to renew the facility, on terms not less favourable, for an additional seven years. Interest rates are based on LIBOR plus 2.5% for LIBOR loans or for a prime rate loan, the greater of (i) the U.S. prime rate less 0.25%, or (ii) the sum of Fed Funds Open Rate plus 0.5%, or (iii) LIBOR plus 1.5%. At Boyd's option, a fixed rate loan is also available for the extended term of the loan at the U.S. Bank's cost of funds plus 2.5%. The 2010 balance is net of financing fees of \$101,942 (2009 -\$109,340).

U.S. senior term facility, with a U.S. bank for \$6.964 million U.S. secured by the shares and assets, excluding receivables, of True2Form (a subsidiary of the Company) as well as a third party guarantee with terms and conditions similar to the existing U.S. senior term facility. The facility is supported by an initial three year, interest only, promissory note due July 31, 2013 unless extended. Subject to certain conditions, the Company has the option to renew the facility, on terms not less favourable, for an additional twelve years with quarterly principle repayments beginning on October 31, 2013. Interest rates are based on LIBOR plus 3.75% for LIBOR loans or for a prime rate loan, the greater of (i) the U.S. prime rate plus 1.0%, or (ii) the sum of Fed Funds Open Rate plus 1.75%, or (iii) LIBOR plus 2.75%. At Boyd's option, a fixed rate loan is also available for the initial term of the loan at the U.S. Bank's cost of funds plus 3.75%. The balance is net of financing fees of \$96,030.

Subordinated supplier debt at prime plus 2% (interest forgivable at the discretion of the supplier) with quarterly principal payments of \$25,000 U.S. The final instalment was made on January 20, 2010 in U.S. funds.

Vendor notes payable of \$2,933,222 U.S. and \$33,673 Cdn. on the financing of certain acquisitions, unsecured, at interest rates ranging from 5.0% to 8.0%. The notes are repayable from October 2010 to December 2017 in the same currency as the related note.

| related note: | 3,054,305 | 1,480,232 |
|-----------------|---------------|------------------|
| | 21,870,560 | 14,616,238 |
| Current portion | 1,817,009 | 1,911,478 |
| | \$ 20,053,551 | \$ 12,704,760 |

September 30, 2010 December 31, 2009

\$ 11,740,758 \$ 13,103,985

7,075,497

2.054.205

26,021

The following schedule of expected principal payments over the next five years has been prepared assuming the renewal of the U.S. senior term facilities, the renewal and repayment of which are guaranteed by a third party.

| 2011 | \$ 1,817,009 |
|------|-----------------|
| 2012 | 1,781,319 |
| 2013 | 1,790,590 |
| 2014 | 2,292,447 |
| 2015 | 4,007,806 |

7. UNEARNED REBATES

The Company has an agreement with strategic trading partners providing it prepaid rebate funding. Rebates received are deferred as unearned rebates and amortized to earnings, as a reduction of cost of sales, over the 15 year term of the agreement. The Company is obliged to purchase the suppliers' products on an exclusive basis over this term. In exchange for this exclusive arrangement, and subject to certain conditions, the trading partners are required to continue to price their products competitively to the Company. Additional prepaid rebates are available for new acquisitions and start-ups and regular testing of the criteria used to determine additional rebates will apply, with any under-funded (or over-funded) amounts to be collected (or repaid) by the Company at that time. Termination of the arrangement by the Company, the occurrence of an event of default by the Company or a change in control of the Company, as defined by the agreement, would require the Company to repay all un-amortized balances and all other amounts as outlined within the agreement. Additional quarterly rebates of \$237,500 U.S. are collectible by the company until February 28, 2012. Other amounts received or receivable to reimburse specific costs are applied against the identified cost in the period the cost is incurred, with the balance deferred as unearned rebates and amortized to earnings, as a reduction of cost of sales, over the remaining term of the agreement.

During the quarter, in connection with a new acquisition and under a new addendum to its existing supply agreement, the Company received a one-time enhanced prepaid rebate from its trading partners of \$6,187,318. Beginning on October 30, 2010, the Company will also receive additional regularly scheduled rebates in quarterly instalments of \$125,000 U.S. for a period of six years ending on July 30, 2016. The prepaid rebate and the additional quarterly rebates will be deferred as unearned rebates and amortized to earnings, as a reduction of cost of sales, over a period of 15 years. The enhanced prepaid rebate will be tested after three years, with any over funding being adjusted against the additional quarterly rebates.

8. CAPITAL

Unitholders' Capital of the Fund

Authorized:

Unlimited number of Trust Units

Issued:

The ownership percentages of the Company between the Fund and BGHI continue to change as new units are issued and Class A common shares of BGHI are retracted. At September 30, 2010, the ownership percentage held by the Fund was 83.94% and BGHI was 16.06%.

The following provides a continuity of unitholders' capital of the Fund:

| | September 30, 2010 | | Decemb | ber 31, 2009 |
|--|---------------------------|--------------------------|--------------|--------------------------|
| | <u>Units</u> | Amount | <u>Units</u> | Amount |
| Unitholders' capital, beginning of year Issue costs | 10,771,591 | \$ 57,932,732 (6,653) | 11,091,271 | \$ 59,755,478 (6,653) |
| Units issued to settle retraction of Class A common shares of BGHI | 9,843 | 629 | 18,320 | 1,170 |
| Units purchased for cancellation under the Fund's Normal Course Issuer Bid | - | - | (338,000) | (1,817,263) |
| Unitholders' capital, end of period | 10,781,434 | \$ 57,926,708 | 10,771,591 | \$ 57,932,732 |

Shareholders' Capital of BGHI

Authorized:

2,062,863 Class A common, retractable, voting shares of BGHI

Issued:

| | <u>September 30, 2010</u> | <u>December 31, 2009</u> |
|--------------------------------------|---------------------------|--------------------------|
| Class A common shares | | |
| Number of shares outstanding | 820,620 | 830,463 |
| Carrying Value of shares outstanding | \$ 52,417 | \$ 53,046 |

9. DISTRIBUTIONS AND DIVIDENDS

The Fund's Trustees have discretion in declaring distributions. The Fund's distribution policy is to make distributions of its available cash from operations taking into account current and future performance, amounts necessary for principal and interest payments on debt obligations, amounts required for maintenance capital expenditures and amounts allocated to reserves.

Distributions to unitholders and dividends to the BGHI shareholders were declared and paid as follows:

| Record date | Payment date | Ι | Distribution per unit | Dividend per share | Distribution <u>amount</u> | Dividend amount |
|--------------------|--------------------|----|-----------------------|-----------------------|----------------------------|-----------------|
| January 31, 2010 | February 24, 2010 | \$ | 0.025 | \$ 0.025 | \$ 269,368 | \$ 21,319 |
| February 28, 2010 | March 29, 2010 | | 0.025 | 0.025 | 269,498 | 21,189 |
| March 31, 2010 | April 28, 2010 | | 0.025 | 0.025 | 269,500 | 21,187 |
| April 30, 2010 | May 27, 2010 | | 0.02625 | 0.02625 | 282,987 | 22,235 |
| May 31, 2010 | June 28, 2010 | | 0.02625 | 0.02625 | 282,986 | 22,234 |
| June 30, 2010 | July 28, 2010 | | 0.0275 | 0.0275 | 296,486 | 23,269 |
| July 31, 2010 | August 25, 2010 | | 0.0275 | 0.0275 | 296,486 | 23,269 |
| August 31, 2010 | September 24, 2010 | | 0.0275 | 0.0275 | 296,487 | 23,270 |
| September 30, 2010 | October 25, 2010 | | 0.02875 | 0.02875 | 309,966 | 24,324 |
| · | | \$ | 0.23875 | \$ 0.23875 | \$ 2,573,764 | \$ 202,296 |

On March 25, 2010, the Trustees of the Fund and the Directors of BGHI approved an increase in monthly distributions and dividends to \$0.02625 per unit commencing May 2010, for unitholders and shareholders of record on April 30, 2010.

On May 13, 2010, the Trustees of the Fund and the Directors of BGHI approved an increase in monthly distributions and dividends to \$0.0275 per unit commencing July 2010, for unitholders and shareholders of record on June 30, 2010.

On August 12, 2010, the Trustees of the Fund and the Directors of BGHI approved an increase in monthly distributions and dividends to \$0.02875 per unit commencing October 2010, for unitholders and shareholders of record on September 30, 2010.

On November 9, 2010, the Trustees of the Fund and the Directors of BGHI approved an increase in monthly distributions and dividends to \$0.03 per unit commencing January 2011, for unitholders and shareholders of record on December 31, 2010.

10. ACCUMULATED OTHER COMPREHENSIVE LOSS

| | Septe | mber 30, 2010 | <u>Decen</u> | nber 31, 2009 |
|---|--------------|---------------|--------------|---------------|
| Accumulated other comprehensive loss, beginning of year, | \$ | (12,047,485) | \$ | (9,803,867) |
| Unrealized loss on translating financial statements of self- sustaining foreign operations | | (288,576) | | (2,243,618) |
| Total | \$ | (12,336,061) | \$ | (12,047,485) |

11. SEGMENTED REPORTING

The Company has one reportable line of business, being automotive collision repair and related services, with all revenues relating to a group of similar services. In this circumstance, Canadian generally accepted accounting principles requires the Company to provide geographical disclosure of segments. For the periods reported, all of the Company's revenues were derived within Canada or the United States of America. All property, plant and equipment, goodwill and intangible assets are located within these two geographic areas.

| | Rev | <u>enues</u> | Intangil | nt, Equipment ble Assets oodwill |
|-------------------------|------------------------------|------------------------------|-----------------------------|--|
| | September 30, <u>2010</u> | September 30, <u>2009</u> | September 30, <u>2010</u> | December 31, <u>2009</u> |
| Canada United States | \$ 53,230,713 122,759,140 | \$ 55,804,692 114,825,170 | \$ 17,028,707 52,666,871 | \$ 17,543,800 32,861,385 |
| Total | \$ 175,989,853 | \$ 170,629,862 | \$ 69,695,578 | \$ 50,405,185 |

12. EARNINGS PER UNIT AND CLASS A COMMON SHARE FROM CONTINUING OPERATIONS

| | Three Months Ended September 30, 2010 2009 | | | | Months ptember 30, 2009 | | |
|---|--|----|---------------------------------|----|--------------------------------|----|--------------------------------|
| a) Earnings: | | | 2002 | | | | 2002 |
| Net earnings from continuing operations Add: | \$ 3,169,213 | \$ | 2,315,366 | \$ | 7,383,950 | \$ | 6,595,103 |
| Net after tax interest on 2005 Vendor exchange note | 1,196 | | 3,681 | | 1,196 | | 10,924 |
| Net earnings from continuing operations – diluted basis | \$ 3,170,409 | \$ | 2,319,047 | \$ | 7,385,146 | \$ | 6,606,027 |
| b) Number of units and Class A common shares: Average number of units and Class A common shares outstanding Add: Potential conversion of 2005 Vendor exchange note Calculated unit option conversion | 11,627,485 17,472 240,362 | | 11,712,037 51,852 113,425 | | 11,627,485 5,888 221,426 | | 11,795,925 51,852 79,834 |
| Average number of units and Class A common shares outstanding – diluted basis | 11,885,319 | | 11,877,314 | | 11,854,799 | | 11,927,611 |
| Earnings per unit and Class A common share from continuing operations (a) divided by (b) Basic | \$ 0.273 | \$ | 0.198 | \$ | 0.635 | \$ | 0.559 |
| Diluted | \$ 0.267 | \$ | 0.195 | \$ | 0.623 | \$ | 0.554 |

13. FINANCIAL INSTRUMENTS

Derivative Contracts

In order to limit the variability of earnings due to the foreign exchange translation exposure on the income and expenses of the U.S. operations, the Company has entered into a series of foreign exchange contracts. In accordance with GAAP, these contracts are marked to market monthly with unrealized gains and losses included in income. At September 30, 2010 these contracts are summarized as follows:

| | Notional Amount | Expiry | Average Rate |
|-------------------------------|-----------------|---------------|--------------|
| The Fund selling U.S. Dollars | | | |
| | \$ 400,000 | October 2010 | \$1.0341 |
| | \$ 400,000 | November 2010 | \$1.0341 |
| | \$ 400,000 | December 2010 | \$1.0341 |
| | \$ 300,000 | January 2011 | \$1.0493 |
| | \$ 300,000 | February 2011 | \$1.0493 |
| | \$ 300,000 | March 2011 | \$1.0493 |
| | \$ 300,000 | April 2011 | \$1.0493 |

For the nine month period ending September 30, 2010 the Fund has recorded to earnings unrealized losses related to these contracts in the amount of \$304,700 (2009 – gain of \$437,773). During the first nine months of 2010, the Fund realized foreign exchange gains in the amount of \$398,770 (2009 – \$183,440). The fair value receivable of these contracts at September 30, 2010 was \$25,000 (December 31, 2009 - \$329,400).

Transactional foreign currency risk also exists in limited circumstances where U.S. denominated cash is received in Canada. The Company monitors U.S. denominated cash flows to be received in Canada and evaluates whether to use forward foreign exchange contracts. During 2009, \$5,000,000 U.S. was lent to the Canadian operations on a short-term basis and exchanged into Canadian dollars. In the first nine months of 2010, the Company recorded a foreign exchange gain of \$2,000 (2009 – \$nil) on this loan. These funds were repaid in June 2010. The Company had also entered into a \$5,000,000 forward foreign exchange contract to purchase U.S. funds to protect against foreign exchange exposure during the loan term. During the nine months ending September 30, 2010 the Company recorded to earnings foreign exchange loss related to this contract in the amount of \$49,000 (2009 – \$nil). In June 2010, the Company made a new short-term loan for \$5,000,000 and entered into a new forward foreign exchange contract. The unrealized gain on this loan at September 30, 2010 was \$128,500 and the unrealized loss and fair value payable related to the forward foreign exchange contract was \$127,400.

14. COMPARATIVE FIGURES

Certain of the comparative figures have been reclassified to conform with the presentation of the current year.